- 1. Export Sale Process
- 1.1 Contract

Sales contract will be created with t code VA41.

For creating contract user needs to select contract type sales organization, distribution channel, division and sales office.

For export contract type will be ZECT and distribution channel will be D3

Create Contracts	•			
Create with Reference	Sales	🔊 Item Overview	🔊 Ordering Party	Scharacteristics
Contract Type	zect			
Irganizational Data				
ales Organization	S500			
Distribution Channel	D3			
	D3 BL			
Distribution Channel Division iales office				

Enter the partner detail ,cust refrence and validity of contract,

Select order reason for export with LUT bond select order reason With LUT/Bond and for without LUT Bond Select order reason No LUT bond this reason need to be selected carefully. Based on which GST will be applicable or not will be determined .

✓ ✓ </th <th></th> <th></th>		
≪r ≗ ⓓ Contracts		
≪r ≗ ⓓ Contracts		
old-To Party 650005 hb-To Party 650005		
ust. Reference test mkm Cust. Ref. Date 06.05.2020		
Sales Item Overview Item detail Ordering party Procurement Shipping Reason for rejection		
Description		
Valid From 03.05.2020 Valid To 31.05.2020		
Billing Block Pricing Date 06.05.2020		
Order Reason		
Sales Area ZLV NO LUT/BOND ZLU With LUT/BOND		
Master Contract		
Shp.Cond. 01 standard		
Business Area		
REE FIRE G C. Pricing agrt R. Bill. plan [] ())		
Item Material Reg. Segment Target Quantity U Item Description	Customer Material Numb	m
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There is need to select payment term carefully and correctly as based on which credit control area

will be determined. Wrong selection will lead to wrong credit control area and determination, which will further have cascading effect.

•			
Create Export Co	ontract: Header Data		
≗ ⊚ ≗			
	Customer Reference test mkm G50005 TRUST BANK LIMITED / CDA Avenue Branch _1837 (New), sunt Assignment Partner Texts Order Data Status Additiona	al Data A Ad	
Paver	650005 TRUST BANK LIMITED / CDA Avenue Branch ,1837 (New		Inco term
Terms of Delivery and Pa Incoterms Version Incoterms Incoterms Location 1	2000 Q oterm Version 2000 FOR BOKARO		 Payment term
Incoterms Location 2 Fixed Value Date Payment terms	YB30 BG for 30 Days Add. Value Days		
Billing			
Billing Block Invoicing Dates Billing Date	Man.Inv.Maint. O6.05.2020 CCode to Be Billed 1000 Electrosteel Steels Lt		
Serv. Rendered Date Tax Depart. Country	Alt.Tax Classific.		
Risk Management			

User needs fill the pricing detail as per business requirement and complete all the incompletion for saving document.

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Documen	t Item 20	Item ca	tegory	KMN		Oty Contract Item							
ial	401125625312	200			1 6	BILLET 125X125 IS2830	C25HM	N GR					
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Once document will be generated it will be released by product head and marketing finance team after that sales order will be created with reference of sales contract.

1.2 Sales Order

For sales order creation to code VA01 will be used

Fill the rquired doucment type, sales area and sales office

For export document type will be ZEXP and order will be created with refrence of

contract.

Create Sales Documents	CP Create with Reference/Release from Contract
The Create with Reference Sales Sales Overview Cordering Pa	
Order Type ZEXP Export Sales order	Contract [3110000005]Q Releasing Partner Requested Delw.Date D 06.05.2020
Organizational Data	
Sales Organization S500 ESL Distribution Channel D3 Normal Export Sales Division BL Billets Sales Office S001 Bokaro	Search Criteria Pur. Order WBS Element
Sales group	M Search
	Copy [Item Selection] [[[] Contracts] [[] Partners] 🕱

Click on create with reference and provide the contract detail and click on copy

	ort Sales order 41	00000012:	Overview					
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1.3 Delivery

Delivery will be created with t code VL01N.

Enter the detail of shipping point, selection date and sale order no.

Shipment has not been covered in this as separate manual has been created for shipment

process

Sales Order Data Selection Date Order 410000012 From Item To Item Predefine Delivery Type	Create Outbound	Delivery with Order Reference
Sales Order Data Selection Date O7.05.2020 Order I4100000012 From Item Predefine Delivery Type	With Order Reference	🗋 W/o Order Reference 🛛 🖟 🧟 😃 🛛 裬 🕎 🏠 🕅 Post Goods Issue
Sales Order Data Selection Date 07.05.2020 Order From Item To Item		
Selection Date 07.05.2020 Order 410000012 From Item 70 Item	Shipping Point	ES01
Order 410000013	Sales Order Data	
From Item To Item Predefine Delivery Type	Selection Date	07.05.2020
To Item Predefine Delivery Type	Order	410000012
Predefine Delivery Type	From Item	
	To Item	
Delivery Type	Predefine Delivery Type	
	Delivery Type	

Based on payment term credit control area will be determined, we are getting this

Popup as credit limit has exceeded

With Order Reference	🗅 W/o Order Reference 🔰 🔂 🧟 😂 🔡 🧽 👺 🎓 📅 Post. Goods Issue
hipping Point	ES01
ales Order Data	
Selection Date Order From Item	07.05.2020 410000012
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Credit Che	ck SAP Credit Management Failed
Message Text	
Message Text Credit segment BGB	I of partner 8500000101 exceeded by 4,147,200.00 INR

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Click On PGI for PGI

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Accounting for PGI

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	5 99	51300010	Inv - SFG	Billets	7	5,818.79-	75,818.79-	INR	2000	201000	
	6 81	72600010	COGS- SF	5 Billet	7	5,818.79	75,818.79	INR	2000	201000	
	7 99	51300010	Inv - SFG	Billets	2	27,078.14-	27,078.14-	INR	2000	201000	
	8 81	72600010	COGS- SF	5 Billet	2	27,078.14	27,078.14	INR	2000	201000	
		51300010	Inv - SFG	Bilets	1	4,297.26-	14,297.26-	INR	2000	201000	
	9 99	51500010									

1.3 Billing will be geenerated from t code VF01 with refrence of delivery. For pro forma invoice billing type will be used ZF08

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Item	Material		Item Description	Billed Quantity	SU	Net Value	Curr	Tax Amo 🛅
2	040112562531200		BILLET 125X125 IS2830 C25H	10.009	то	4,504.05	USD	
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Print out will be ta	aken from t code	YGSTINV
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1.5 Commercial invoice will be generated with t code VF01.

Billing type will be used ZEIN. Further mass invoice posting will be done from zscreen

Accouting detail.

Display Document: Data Entry View Image: State of the sta	
Data Entry View	
Document Date 07.05.2020 Posting Date 07.05.2020 Period 2	
Reference 950000006 Cross-Comp.No.	
Currency USD Texts Exist Ledger Group	
9 1 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Co* Itm PK SCAccount Description Amount Local Crcy Amt Curr. Tx Segment Profit C	enter
1000 1 01 650005 TRUST BANK LIMITED 4,504.05 324,291.60 USD	
2 50 61120050 Sale Of Billet Exp 4,504.05- 324,291.60- USD 2000 20100	
3 50 63500010 Incentive On Exports 90.08- 6,485.76- USD 2000 201000	
4 40 57100110 Duty Drawback Rec 90.08 6,485.76 USD 2000 20100	
4 4 5/10010 Duty prawback Rec 90.08 6,485.76 05D 2000 20100 5 50 63500020 Meis Incentive Expo 90.08- 6,485.76- USD 2000 20100	
5 50 63500020 Meis Incentive Expo 90.08- 6,485.76- USD 2000 20100	

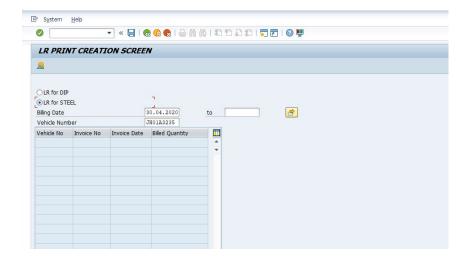
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Payer Biling Date	650005	TRUST BANK LI	MITED / CDA Avenue Branch ,183	17 (2					
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🔍 🗐 B Item	Material		Item Description	Billed Quantity	SU	Net Value	Curr	Tax Amo	
-	040112562531200		BILLET 125X125 IS2830 C25H	10.009		4,504.05		Tax Alla	· <u> </u>
-	140112002001200		DILLET 125X125 152650 C2511	10.005	10	4,004.00	030		-
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GST invoice print out will be taken form t code YGSTINV

1.5 LR will be generated from t code ZLR_Print

For generating LR enter Billing date and vehicle no.



Click on fetch invoice detail

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Fetch Invo	oice Details for	billing date (F2)			
LR for DIP					
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Billing Date		3	30.04.2020	to	
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Click on save button for generating invoice .

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