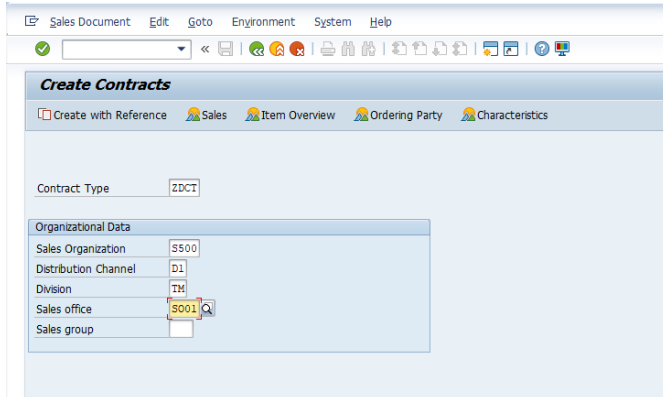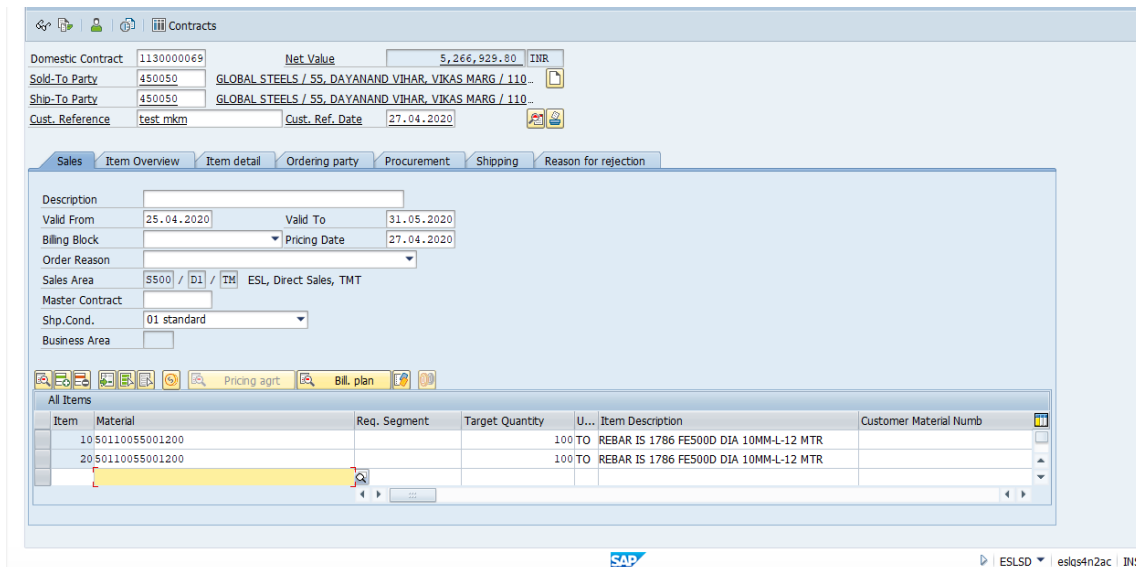1. Domestic Sale Process

1.1 Contract

Sales contract will be created with t code VA41.

For creating contract user needs to select contract type sales organization, distribution channel, division and sales office.

Enter the partner detail ,cust refrence and validity of contract,

In item level enter the material detail and quantity

There is need to select payment term carefully and correctly as based on which credit control area

Will be determined. Wrong selection will lead to wrong credit control area and determination, which will further have cascading effect.

Change Domestic Contract 1130000069: Header Data

| Domestic Contract | 1130000069 | Customer Reference | test mkm |
| Sold-To Party | 450050 | GLOBAL STEELS / 55, DAYANAND VIHAR, VIKAS MARG / 1... |

Tabs: Sales | Shipping | Billing Document | Accounting | Conditions | Account Assignment | Partner | Texts | Orde...

| Payer | 450050 | GLOBAL STEELS / 55, DAYANAND VIHAR, VIKAS MARG / ... |

Terms of Delivery and Payment

Incoterms Version		
Incoterms	FOR	
Incoterms Location 1	BOKARO	
Incoterms Location 2		
Fixed Value Date		
Payment terms	YB60 BG for 60 Days	Add. Value Days ☐

Billing

Billing Block		☐ Man.Inv.Maint.
Invoicing Dates		
Billing Date	27.04.2020	CCode to Be Billed	1000	Electrosteel Steels Lt...
Serv. Rendered Date		Alt.Tax Classif.	
Tax Depart. Country		Tax Dest. Country		☐ EU Triang. Deal

Risk Management

Inco term

Payment term

User needs fill the pricing detail as per business requirement and complete all the incompletion for saving document.

Change Domestic Contract 1130000069: Item Data

| Sales Document Item | 10 | Item category | KMN | Qty Contract Item |
| Material | 50110055001200 | | | REBAR IS 1786 FE500D DIA 10MM-L-... |

Tabs: Sales A | Sales B | Shipping | Billing Document | Conditions | Account Assignment | Partner | Texts | Order Data | Status | Structure | Ad...

| Quantity | 100 TO | Net | 2,633,464.90 INR |
| | | Tax | 474,023.68 |

Condition Record | Analysis | Update

Pricing Elements

I..	CnTy	Name	Amount	Crcy	per	U...	Condition Value	Curr.	Status	Num...	ATO/MTS Component	OUn	CCon...	Un	Cor
🟩	ZPR0	Ce	25,059.00	INR		1 TO	2,505,900.00	INR		1		TO	1	TO	
		Basic Price	25,059.00	INR		1 TO	2,505,900.00	INR		1		TO	1	TO	
🟩	ZPRB	Price after Disc/Pre	100.000	%			2,505,900.00	INR		0			0		
🟩	ZIS1	% Inspection Charges	1.000	%			25,059.00	INR		0			0		
🟩	ZINP	Insurance %	0.100	%			2,505.90	INR		0			0		
🟩	ZFR5	Normal Freight	1,000.00	INR		1 TO	100,000.00	INR		1		TO	1	TO	
		Base + Freight	26,334.65	INR		1 TO	2,633,464.90	INR		1		TO	1	TO	
		Taxable Value withou	26,334.65	INR		1 TO	2,633,464.90	INR		1		TO	1	TO	
		Transaction Value	26,334.65	INR		1 TO	2,633,464.90	INR		1		TO	1	TO	
🟩	JOIG	IN A/R IGST	18.000	%			474,023.68	INR		0			0		

Once document will be generated it will be released by product head and marketing finance team after that sales order will be created with reference of sales contract.

1.2 Sales Order

For sales order creation to code VA01 will be used

Fill the rquired doucment type, sales area and sales office

Click on create with reference and provide the contract detail and click on copy

Change Domestic Sales order 1140000076: Overview

Domestic Sales ord..	1140000076	Net Value	5,266,929.80	INR
Sold-To Party	450050	GLOBAL STEELS / 55, DAYANAND VIHAR, VIKAS MARG / 110 ..		
Ship-To Party	450050	GLOBAL STEELS / 55, DAYANAND VIHAR, VIKAS MARG / 110 ..		
Cust. Reference	test mkm	Cust. Ref. Date	27.04.2020	

Sales | Item Overview | Item detail | Ordering party | Procurement | Shipping | Reason for rejection

Req. Deliv.Date	D	29.04.2020	Deliver.Plant	
Valid From			Valid To	
Valid From			Valid To	
Complete Dlv.			Total Weight	200 TO
Delivery Block			Volume	0.000
Billing Block			Pricing Date	29.04.2020
Pyt Terms	YB60 BG for 60 Days			

All Items

Item	Material	Req. Segment	Order Quantity	Un	S	Item Description	Customer Material Number
10	50110055001200		100	TO		REBAR IS 1786 FE500D DIA 10M..	
20	50110055001200		100	TO		REBAR IS 1786 FE500D DIA 10M..	

☑ Consider the subsequent documents

1.3 Delivery

Delivery will be created with t code VL01N.

Enter the detail of shipping point, selection date and sale order no.

Shipment has not been covered in this a separate manual has been created for shipment process

Create Outbound Delivery with Order Reference

With Order Reference | W/o Order Reference | Post Goods Issue

Shipping Point	ES01

Sales Order Data

Selection Date	30.04.2020
Order	1140000076
From Item	
To Item	

Predefine Delivery Type

Delivery Type	
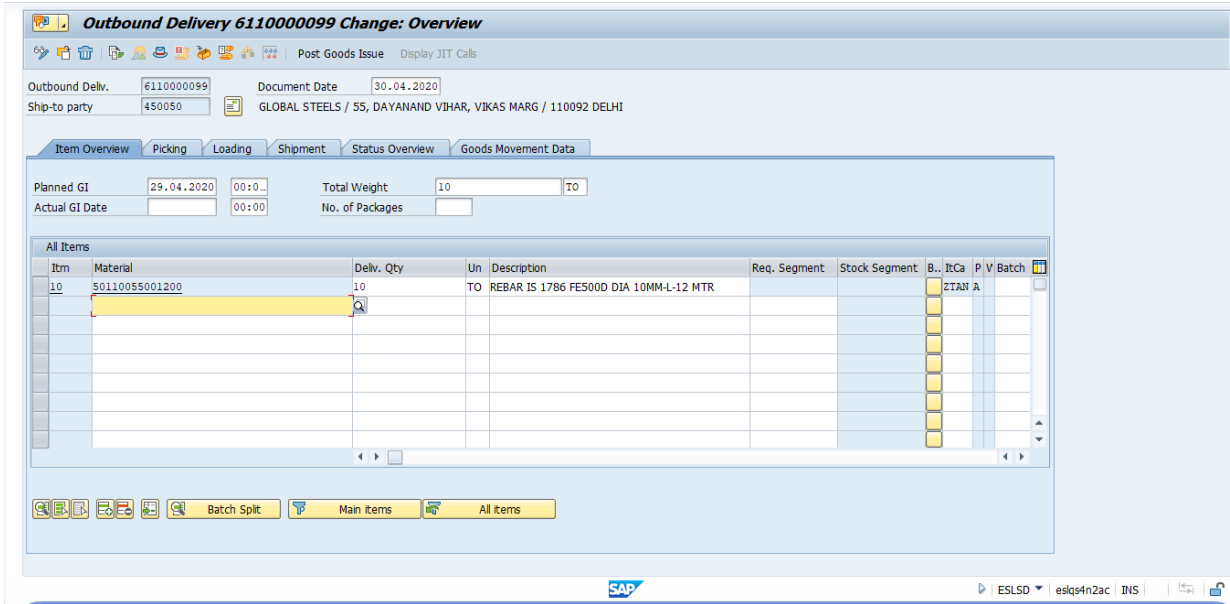
Batch split

Select line item and click on batch determination.

Click on batch split

For tmt and wire rod click on batch determination
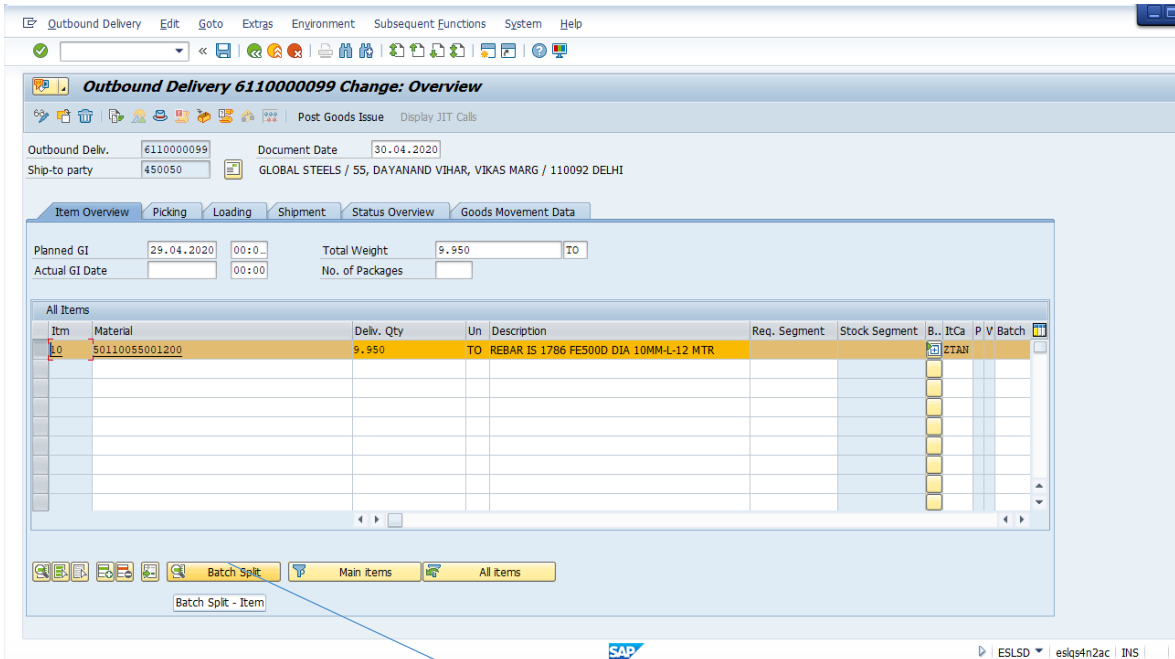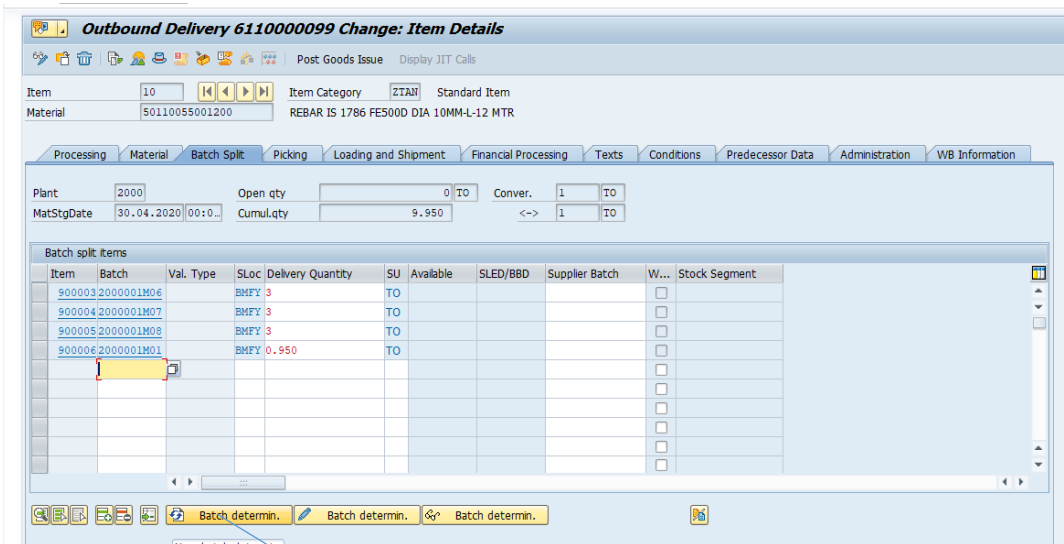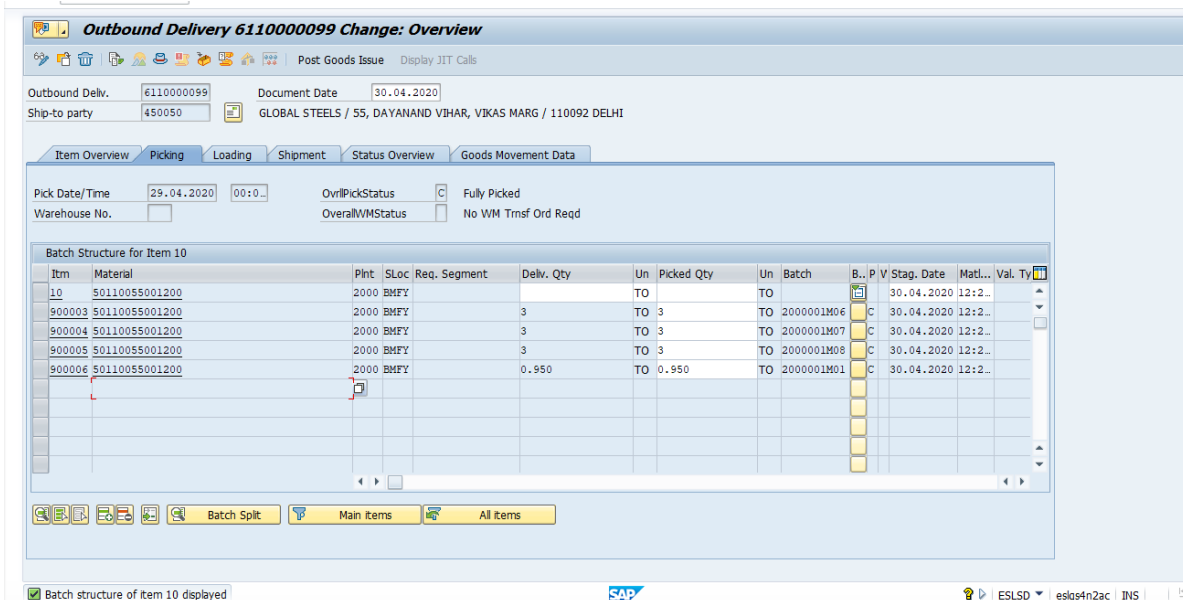
After batch split picking and PGI will be done.

Accounting for PGI

Display Document: Data Entry View

Display Currency   General Ledger View

Data Entry View

Document Number	4900000230	Company Code	1000	Fiscal Year	2020
Document Date	30.04.2020	Posting Date	30.04.2020	Period	1
Reference	6110000099	Cross-Comp.No.		
Currency	INR	Texts Exist	☐	Ledger Group	

Co..	Itm	PK	S	Account	Description	Amount	Local Crcy Amt	Curr.	Tx	Segment	Profit Center
1000	1	99		51400070	Inv-TMT Bar	95,155.53-	95,155.53-	INR		2000	202000
	2	81		72600070	COGS-TMT	95,155.53	95,155.53	INR		2000	202000
	3	99		51400070	Inv-TMT Bar	95,155.53-	95,155.53-	INR		2000	202000
	4	81		72600070	COGS-TMT	95,155.53	95,155.53	INR		2000	202000
	5	99		51400070	Inv-TMT Bar	95,155.53-	95,155.53-	INR		2000	202000
	6	81		72600070	COGS-TMT	95,155.53	95,155.53	INR		2000	202000
	7	99		51400070	Inv-TMT Bar	30,132.58-	30,132.58-	INR		2000	202000
	8	81		72600070	COGS-TMT	30,132.58	30,132.58	INR		2000	202000

1.4 Billing will be geenerated from t code VF01 with refrence of delivery

Domestic Sales Invoice 9100000054 (ZDIN) Change: Overview of Billing I

Accounting   Billing Documents

ZDIN Domestic Sales I...	9100000054	Net Value	262,029.76	INR
Payer	450050	GLOBAL STEELS / 55, DAYANAND VIHAR, VIKAS MA...	
Billing Date	30.04.2020		

Item	Material	Item Description	Billed Quantity	SU	Net Value	Curr...	Tax Amo
10	50110055001200	REBAR IS 1786 FE500D DIA 10..	9.950	TO	262,029.76	INR	

Display Document: Data Entry View

Taxes   Display Currency   General Ledger View

Data Entry View

Document Number	9100000054	Company Code	1000	Fiscal Year	2020
Document Date	30.04.2020	Posting Date	30.04.2020	Period	1
Reference	JH9100000006	Cross-Comp.No.		
Currency	INR	Texts Exist	☐	Ledger Group	

Co..	Itm	PK	S	Account	Description	Amount	Local Crcy Amt	Curr.	Tx	Segment	Profit Center
1000	1	01		450050	GLOBAL STEELS	309,195.12	309,195.12	INR	A4		
	2	50		61110020	Sale TMT Indg	249,337.05-	249,337.05-	INR	A4	2000	202000
	3	50		61400010	Inspection Realised	2,493.37-	2,493.37-	INR	A4	2000	202000
	4	50		61420100	Ins Real-Customer	249.34-	249.34-	INR	A4	2000	202000
	5	50		61410020	FRT Realise TMT -Ind	9,950.00-	9,950.00-	INR	A4	2000	202000
	6	50		36300030	IGST Payable	47,165.36-	47,165.36-	INR	A4		
	7	50		33200940	Sales Expenses Clear	3,091.95-	3,091.95-	INR		2000	202000
	8	40		84100020	Commission On Sale	3,091.95	3,091.95	INR		2000	202000
	9	50		33200940	Sales Expenses Clear	9.95-	9.95-	INR		2000	202000
	10	40		84100020	Commission On Sale	9.95	9.95	INR		2000	202000
	11	50		33200940	Sales Expenses Clear	9.95-	9.95-	INR		2000	202000
	12	40		84100020	Commission On Sale	9.95	9.95	INR		2000	202000
	13	50		33200940	Sales Expenses Clear	3,091.95-	3,091.95-	INR		2000	202000
	14	40		84100040	Packing & Handling	3,091.95	3,091.95	INR		2000	202000
	15	50		33200940	Sales Expenses Clear	9.95-	9.95-	INR		2000	202000

|								
13	50	33200940	Sales Expenses Clear		3,091.95-	3,091.95- INR	2000	202000
14	40	84100040	Packing & Handling		3,091.95	3,091.95 INR	2000	202000
15	50	33200940	Sales Expenses Clear		9.95-	9.95- INR	2000	202000
16	40	84100040	Packing & Handling		9.95	9.95 INR	2000	202000
17	40	61300090	Discount -TMT MOU		19.90	19.90 INR	2000	202000
18	50	54100011	Sun Debtors Dom -FI		19.90-	19.90- INR	2000	202000

GST invoice print out will be taken form t code YGSTINV

1.5 LR will be generated from t code ZLR_Print

For generating LR enter Billing date and vehicle no.
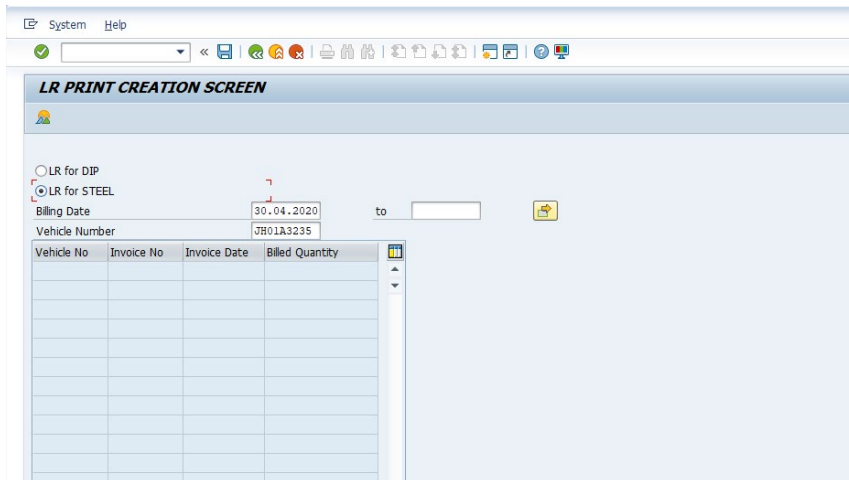
Click on fetch invoice detail
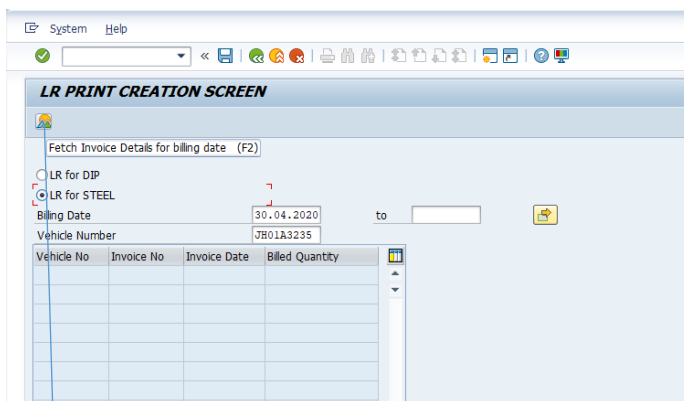
Click on fetch invoice detail

Click on save button for generating invoice .

2. Sale of free goods/fly ash
2.1 Order will be created with t code VA01.

Order type, sales area and sales office detail will be entered in the entry screen

Change FLY ASH SALE 1160000064: Overview

🔷 🔷 🔷 | 🔷 | 🔷 | 🔷 🔷 | 🔲 Orders | Σ 🔷 Document

| FLY ASH SALE | 1160000064 | | Net Value | | 0.00 | INR |

Sold-To Party   450051   RENUKA ISPAT PRIVATE LIMITED / SALDAHA,RAJGANJDHANB… 🗋
Ship-To Party   450051   RENUKA ISPAT PRIVATE LIMITED / SALDAHA,RAJGANJDHANB…
Cust. Reference test mkm   Cust. Ref. Date   🔷🔷

| Sales | Item Overview | Item detail | Ordering party | Procurement | Shipping | Reason for rejection |

Req. Deliv.Date	D	30.04.2020	Deliver.Plant		
Complete Dlv.	☐		Total Weight	0	KG
Delivery Block		▼	Volume	0.000	
Billing Block		▼	Pricing Date	30.04.2020	
Pyt Terms	ZADV 100% Advance	
Inco. Version		
Incoterms	EXW	
Inco. Location1	BOKARO	

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All Items

Item	Material	Req. Segment	Order Quantity	Un	S	Item Description	Customer Material Number
10	20600000000002			100	M..	☑ Power Cpp	
						☐	